

Industrial Metals Champions Fund

The Case for Metals We live in a material world

October 2024



Executive Summary

- Electricity demand to grow substantially in any given Scenario by the IEA
- Metals demand tend to go hand in hand with electricity production
- Electricity mix of the future to be more reliant on renewables
- Renewable energy is significantly more metals intense per KWh as traditional fossil based
- Grids are not remotely ready for a more complex energy system a deeply underestimated trend
- Muted capex response by the industry so far
- Timeline to bring a new mine into production can take decades
- All the while most metals are expected to be in a deficit by end of the decade
- Commodities are poised to enter a new Supercycle driven by the ongoing energy transition
- Mining equities are in a sweet spot, meaning they are undervalued, profitable and healthy



The Road to Green



Metals demand is positively correlated with electricity generation



Abbreviation: IEA: International Energy Agency



AI datacenters are booming and are dramatically more energy-intensive





Renewable tech need significantly more metals than fossil based



Sources: Bloomberg, IEA, WEO 2020, ICG data, Material usage estimates for different wind turbines (DD-EESG, DD-PMSG, GB-PMSG, GB-DFIG) by European Commission JRC





Despite higher prices no capex response by the industry

- Despite higher prices, mining companies' capex do not increase.
- Markets are currently well balanced because of CAPEX allocation decisions made a decade ago

USD/t

- To prevent commodity markets entering in a structural deficit, CAPEX should have been or be allocated – something which didn't happen yet.
- Investors need to distinguish between growth and maintenance CAPEX, with the latter comprising most of recent CAPEX allocation programs due to aging assets and declining grades (for metals) or depleted rock (shale oil).





It takes a long time to start up a mine, and longer and longer





The big challenge for the industry are the decreasing grades





By decade's end, supply gaps for most metals will emerge

Sources: Bloomberg, IEA, S&P Global, JPM, UBS, CS, Jefferies, Goldman Sachs, BMO, Scotiabank, ICG data, Wood Mackenzie, WisdomTree



Sweetspot for Equities





Natural Resources Equitites with an attractive valuation

- Price to cash flow (P/CF) ratios of mining companies are considerably lower than the broad market, reflected by the S&P 500 Index.
- A low P/CF constitutes an attractive valuation multiple for the mining industry.
- ESG portfolio constraints are among the causes for the undervaluation, even though renewables require metals production.
- A trend which is observed to be reversed as large money managers coming back into the sector





Sweet spot for Miners as cash margins are expanding



Mining companies are now much more efficient and profitable



• Miners Cash Flow from Operations vs. Copper Price from 2010 - 2020

• Miners Cash Flow from Operations vs. Copper Price from 2021 - 2026E

- Miners cash flow from operations remained relatively constant in the 2010s, even though copper price decreased remarkably in the second half. This indicates efficiency gains.
- The period from 2021 2026E shows a trend towards higher cash flows from operations and copper prices.
- Mining companies are much more profitable today, a circumstance likely to continue.



Natural Resource companies reduced debt by over half and are now healthy





Commodities initiating a new supercycle





Industrial Metals Champion Fund (IMC)





IMC - Long track record and high upside Beta

21% *Inception: Retail share classes A & B was 31.12.2018, Institutional share class C was 11.01.2021. More share classes available

54%

25%

Percentile scoring to

peers**

**Percentile scoring relative to peers reflects the IMC performance in comparison to Metals & Mining peers. A higher percentile indicates better IMC relative performance. Full 🛽 🏻 🏾 🗧 list of peers available upon request.

31%

91%

76%

52%

48%

88%

75%

21%



IMC - Transparency

All 25 holdings	IMC
CAMECO	4.7%
CHINA HONGQIAO GROUP	4.4%
HUDBAY MINERALS	4.3%
SILVERCORP METALS	4.3%
CMOC GROUP	4.3%

only for investors

Financials	IMC
Number of holdings	25
Market cap	\$29bn
P/B	2.0x
P/Cash flow	10.7×
EV/EBITDA 2024E	8.2×
EV/EBITDA 2025E	6.4x
EV/EBITDA 2026E	5.9x
P/E 2025E	13.7×
P/E 2026E	12.0x
EBITDA margin 2024E	33%
EBITDA margin 2025E	38%
FCF yield 2024E	4.6%
FCF yield 2025E	7.2%
FCF yield 2026E	8.5%
Dividend yield	2.7%
Net debt to equity	16%

Operating (weighted average in Copper Eq.)	IMC
Production	1'136 ktpa
Copper share in % o total production	f 36%
Production growth CAGR 2023-2027E	2.5%
Reserve life 2P	26 years
Inventory depth	65 years
Cash costs	\$4'323/t
Cash margin	54%
Reserve valuation (EV/2P reserves)	\$1'790/t
Resource valuation (EV/total resources)	\$575/t
Operated assets	72%
Insider ownership	12.2%



IMC - Commodity and Geographical Mix





IMC - How to invest

Fund Name	ICG Umbrella Fund - Industrial Metals Champions Fund
Legal status	Liechtensteiner UCITS contractual fund
Launch date	April 2018
Fund size	USD 28 million
Custodian	LLB Liechtensteinische Landesbank AG
Administrator	Accuro Fund Solutions AG
Auditor	PricewaterhouseCoopers AG
SFDR Classification	SFDR Article 8

Share classes	Α	В	С	D	F			
Currency	USD	CHF	USD	CHF	USD			
Distribution	Accumulating	Accumulating	Accumulating	Accumulating	Accumulating			
Bloomberg ticker GATNTRA LE Equity		GATNTRB LE Equity	GATNTRC LE Equity	GATNTRD LE Equity	GATNTRF LE Equity			
ISIN	LI0382154354	LI0382154693	LI0580310303	L11121337953	LI1205086088			
Valora	38215435	38215469	58031030	112133795	120508608			
Management fee p.a.	1.20%	1.20%	0.60%	1.5%	2.0%			
Min. subscription	USD 1 million	USD 1 million	USD 5 million	USD 500'000	One share			
Trading	Daily, no lock-up, no redemption fees							



Conclusion

- In any expert's forecast, the anticipated increase in global electricity demand will necessitate significant amounts of yet-to-be-discovered and produced metals
- Commodity cycles typically unfold over extended periods, and it seems, the one we are likely entering, has only just begun
- Mining companies have optimized their business models, currently operating at high profitability levels even with prevailing commodity prices and still are exceptionally cheap
- A period of expanding margins combined with bargain stock prices presents a significant investment opportunity for long-term-oriented investors
- Our investment strategy emphasizes rigorous fundamental analysis to identify standout performers, or «Champions»

The ideal time to enter the sector is now!



Independent Capital Group AG (ICG)



Investment Vehicles – Road to Green

Energy

Power

ICG Investment Strategies Figures as per 10.10.2024	AuM	YTD	1 year	2 years	3 years	4 years	5 years
Energy Champions Fund	\$27m	-3.2%	-7.1%	2.3%	20.2%	188.0%	56.3%
Scoring to Peers		11%	11%	11%	22%	78%	63%
Industrial Metals Champions Fund	\$28m	4.2%	11.0%	23.4%	0.2%	63.9%	75.9%
Scoring to Peers		29%	18%	41%	27%	91%	67%
Crucial Minerals Certificate	\$5m	0.9%	11.1%	14.9%	2.0%		
Precious Metals Champions Fund	\$9m	35.4%	46.8%	74.8%	32.3%	8.5%	
Scoring to Peers		80%	63%	86%	83%	86%	
Nuclear Comeback Certificate	\$5m	0.7%	10.6%				
Clean Power Champions Fund	Project	-6.0%	13.1%	-0.6%	1.7%	31.8%	
Natural Resources Managed Account	Undisclosed	16.2%	28.9%	39.3%			

Percentile scoring relative to peers reflects the ICG Investment Strategy's performance in comparison to its sector peers.

A higher percentile indicates better ICG Investment Strategy's relative performance to its sector peers. Full list of peers available upon request.



Independent Capital Group AG

- Independent Capital Group AG (ICG) operates through two distinct business units.
- The headquarters, based in Zurich, specializes in family office services, while the Basel branch is dedicated exclusively to energy transition investments.
- Since 2013, ICG has been regulated by the Swiss Financial Market Supervisory Authority (FINMA), ensuring compliance and transparency in its operations with the FINMA license: Verwalter von Kollektivvermögen.
- ICG is fully privately owned by Swiss entrepreneurs, including Dietrich Joos, who leads the Basel branch.
- The firm's clientele consists of institutional investors, select high-net-worth individuals, and their advisors.
- ICG Basel's asset management team (ICG Basel) is focused on investments aligned with the "Road to Green," capturing the shift from traditional fossil-based energy to clean, renewable power.
- Their investment strategy seeks to capitalize on undervaluation and future opportunities within the energy transition space.
- ICG Basel follows a systematic, fundamentals-driven approach to maximize long-term, risk-adjusted returns for its clients.
- Historically, ICG Basel, formerly known as Gateway Capital Group, joined ICG in 2014 to leverage the firm's FINMA license.
- Gateway Capital Group AG, a boutique investment firm founded in the late 1990s, launched its first product—the Gateway Natural Resources Fund—in 2004. The same experienced team has been managing commodity-related investment solutions for nearly 20 years.
- All of ICG Basel's investment solutions consistently rank in the first quartile of their respective peer groups, reflecting the firm's commitment to delivering superior performance.





ZURICH Family Office

Waldmannstrasse 8 CH- 8001 Zurich



Decades of expertise



Dietrich Joos Founder

40 years in finance 26 years in commodities

Pablo Gonzalez. CFA 23 vears in finance 18 years in commodities



Senior Portfolio Manager

Same investment team for almost 20 years

- Demonstrated enduring success in commodity futures and equities since 2004, showcasing a proven long-term track record.
- Uniquely positioned as the exclusive commodity-focused boutique in Switzerland, pioneering strategies employing a distinctive "bucket approach" within energy, industrial metals, precious metals and utilities sub-sectors.
- Established expertise spans across all market phases, adeptly navigating both booms and busts.
- Managing the sole oil & gas equity fund in Switzerland for over a decade, with a distinguished track record exceeding 10 years.
- Holds the longest-standing track-record in industrial metals-focused investment vehicles, capturing the transformative megatrend of the energy transition and its metal implications since 2018.
- Houses over a decade's worth of comprehensive data in an in-house database, empowering the crafting of bespoke investment solutions tailored for family offices and sophisticated investors. (e.g., the Crucial Minerals Certificate or Nuclear Comeback Certificate).
- Boasts an exciting pipeline of rigorously back-tested strategies primed for deployment. including a comprehensive suite ranging from long-only or long-short commodity strategies to the Clean Power Champions Fund.
- · Embraces a succinct investment philosophy, centering on concentrated yet diversified portfolios.
- Adopts a sound investment approach adaptable to any sector or theme.
- Distinguishes itself with a proprietary "Alpha Scorecard" tailored for subsectors such as base and precious metals, steel, aluminum, uranium, oil & gas, and power.
- Prioritizes proven expertise and track record, deliberately excluding exploration or development companies from main strategies to mitigate investor risk.
- Leverages unique and proven risk management methodologies, incorporating internally developed "country risk factors" and "commodity risk factors" across all investment strategies.
- Operates with a lean organizational structure, facilitating seamless scalability without requiring additional manpower in the investment approach.
- Equipped with a seasoned team prepared to navigate and capitalize on the nascent commodities super-cycle.





Manny Weiss Advisor

Cvrill Joos

Portfolio Manaaer

17 years in finance

14 vears in commodities

30 vears in finance 50 years in commodities



Coherent investment philosophy





Resulting in a fundamental investment approach



- Producing companies with a free-float adjusted market cap of >\$100mn
- Sourcing of relevant operational data (yearly) and financial data (quarterly)
- Modelling and standardization of company data and other relevant data
- Feeding into proprietary database
- Aggregating data from database and other sources
- Calculation and categorizing of data
- Allocating points to different factors (>100 factors) that are mainly dynamic
- Weekly update of ICG Alpha Scorecard
- Aggregating points into a ranking
- Unemotional and systematic investment decision based on the ranking



Proprietary risk factor model to measure the sentiment of each commodity



- ICG developed a risk factor model to define the current attractiveness of every commodity based on different fundamental and technical dynamic factors.
- This can also be aggregated to subsectors like industrial metals, precious metals and energy.
- The risk factor model shows "Bullish > 1.0x and Bearish < 1.0x" and according to that the we adjust the exposure and market risk to each investment strategy.



Proprietary risk factor model to measure geopolitical risk

Geopolitical Risk Factor

1	Liechtenstein	89.64
2	Denmark	88.13
3	Germany	86.86
4	Norway	85.92
5	Sweden	85.91
6	Monaco	85.78
7	Singapore	84.95
8	Switzerland	84.67
9	Ireland	84.50
10	Finland	84.45
11	Hong Kong	84.42
12	Japan	83.13
13	Iceland	83.03
14	Netherlands	83.03
15	Austria	83.00
16	Australia	82.57
17	Canada	81.95
18	New Zealand	81.36
19	Belgium	81.23
20	United Kingdom	80.55
21	United States	80.25
22	Malta	79.74
23	France	79.13
24	Luxembourg	78.76
25	Czech Republic	77.80
26	Taiwan	77.27
27	Botswana	76.10
28	South Korea	75.08
29	Slovakia	74.93
30	Portugal	74.65

Geopolitical Risk Factor

215	Iraq	40.01
216	Malawi	39.22
217	Liberia	39.15
218	Nigeria	38.94
219	Mozambique	38.58
220	Bolivia	38.56
221	Guinea	38.17
222	Ukraine	37.98
223	Guinea Bissau	37.75
224	Sri Lanka	37.48
225	Lebanon	36.87
226	Congo	36.84
227	D.R. of Congo	36.36
228	Mali	35.71
229	Yemen	35.66
230	Pakistan	34.45
231	Sudan	34.13
232	Afghanistan	34.12
233	Zimbabwe	34.05
234	Chad	33.29
235	Myanmar	32.66
236	Syria	32.46
237	Burundi	32.45
238	Niger	31.50
239	Venezuela	30.18
240	Eritrea	28.72
241	Palestine	28.33
242	North Korea	27.58
243	Haiti	27.34
244	Central African Republic	26.96
245	Somalia	25.09

- ICG developed a model utilizing data from a diverse range of sources, incl. multilateral institutes, NGOs, think tanks, government agencies, polling organizations, insurance & commodity trading finance companies.
- This model considers various geopolitical factors affecting a country, encompassing financial, economic, social, and political issues. Additionally, it accounts for supply chain risks, money transparency, laundering, corruption, peace, ESG, sustainable development goals, attractiveinvestment ness, digital attention and data sourced from reputable and social media.
- This factor is integrated into every company and weighted based on their production or asset locations.



Sustainability – We publish quarterly ESG reports with >150 criteria

INDEPENDENT CAPITAL GROUP ESG Ouarterly - 2023 -	MSCI ESG RATINGS	E	nergy Champ	ions Fund		MS	SCI World Energ	gy Index						
Metric SFDR PAIs	ece s us ano	ICG Score	Ø Value or Q (Arithmetic A	uantity verage)	Nr Companies reported	(incl. Up-, Mid-	ø Value or Quant (Arithmetic Avera	& Equip, Coal, Uranic tity age)	Nr mpanies reported					
ENVIRONMENTAL	the higher, the (0 to 100	better 56.8				50.4								
Climate Exposure		56.8			22	53.5			41					
Transition Risk														
Carbon Pricing	Policy	49.6	Majority No		25	57.3	Majority Yes		52					
Climate Scenario Analysis	Policy	56.4	Majority Yes		24	88.5	Majority Yes		53					
Climate Change Opportuni	ties Discussed Policy	28.0	Majority Yes		25	32.9	Majority Yes		53					
Investment in Sustainable F	Products \$m/%of Ci	apex 16.3	741.3	8.2%	7	10.0	1'075.3	11.0%	7					
Embedded Carbon	mmboe/% of Prov	en Reserves 70.3	682'189	29.7%	25	40.9	1'290'825	27.4%	27					
GHG Emissions Management	SOCIAL			the higher, the b (0 to 100)		35.9				35.3				
GHG Emissions														
Vented Emissions	Occupational Health & Safety Man	agement				72.4			19	65.6			38	
Emissions from Other Corr	Fatalities													
Process Emissions	Fatality Rate			Fatalities * 1000 / W	/orkforce	32.1	1.07%		9	24.1	4.37%		16	
Methane of Scop 1 Emissio	Fatality Rate			atalities * 1'000 / En	nployees	90.8	0.13%		23	90.7	0.49%		50	
Scope 1 GHG or CO2 Emiss	Fatality Rate		F	atalities * 1000 / Co	ntractors	26.1	1.84%		8	23.3	16.88%		16	
Gas Flaring	Health & Safety Policies													
MI Scope I GHG/EVIC	Short Service	Employee Program	loyee Program Policy				Majority No		25	9.5	Majority No		50	
M2 Scope 1& 2 GHG/EVIC = Ca	Health & Safe	ty Policy		Policy		100.0	Majority Yes		25	98.4	Majority Yes		53	
M1 Scope 3 GHG/EVIC	Safety Incidents													
M1 Scope 1 & 2 & 3 GHG/EVIC	Lost Time Inc	ident Rate		LTIR / 2007000h w	vorked	51.1	0.09		14	44.8	0.14		35	
M3 GHG Intensity	Lost Time Inc	adent Rate	.e LTIR / 100 Employees			79.0	0.06		21	71.0	0.11		42	
GHG Emissions Policies	Lost Time Inc	adent Rate		LTIR / 100 Contra	ectors	60.0	0.12		17	62.6	0.12		37	
GHG Emissions Reduction	Recordable II	ncident Rate	TRIR / 200'000h worked			42.3	0.30	126 25		43.7	0.42		38	
CHC Degulation	Recordable II	ncident Rate	TDIP / 100 Contractors		35.7	0.24		20	457	0.35		40		
GHG Emissions Covered u	Recordable in			Thirty too contra	acora.		0.55		20	-13.7	0.45		40	
GHG Target	Labor & Employment Practices					8.9			12	10.5			24	
OE4 Net Zero Emissions Target	Training													
Science Based Target	Training Sper													
W-+ M+	Hours Spent	GOVERNANC	:F				the higher, the b	better	58.7				43.0	
Water Management	Labor Actions	OCT ENTITLE					(0 to 100)						-1010	
Fracturing Fluid Use Policy	Strikes and L	Presid Comparision										77	(0.0	
OE6 Produced Water Recycled	Duration of S	Board Composition	las						67.1			23	46.5	
Produced Water Discharg	Organized Labor	Director Ro	Non Even Dire	store on 7 D	antde				05.0	26.6		35	199.93	10.7
Produced Water and Flow	Employees U		Non-Exec Dire	ctors on 3+ Bo	oards		*		85.6	14.4		25	11.1	10.5
M8 Emissions to Water	On another all Dials Management		Executive Dire	ctors on 2+ Bo	oards	Canana En CEA	*		75.0	20		20	74.1	6.6
Water Use	Operational Risk Management		Highest Numb	eror BOD an	y Director	Serves EX-CEV	Amount		71.2	2.9		25	65.5	2.5
	Operational Incidents		Public Compar	ny BOD serve	as BOD e	x-CEO	Average Numi	iber	89.5	1.1		25	79.6	0.9
	Tier 2 Drocer				s	Amount		95.6	20		24	82.9	0.3	
Emergency E Number of Chair Positions Chairman holds				holds	Average Numi	IDer	96.0	0.4		25	83.0	0.4		
Diversity						10.1			10	20.5	50.7			
	Community Rights & Relations		Board age				Avg Age / Bloombe	arg score	4/.4	60.0	6.2	19	29.5	59.4
Community & Human Ri MI3 Board Members that are Women				%		57.7	28.8		25	56.5	21.6			
Indigenous F Female Chairperson				Y/N		20.8	Majority No		25	14.3	Majority No			
Human Rig		Independe	nce									-		
	Community		independent [rectors			*		73.5	735		25	55.1	57.8
	Community		Non-Executive	Directors on	Board		%		87.1	87.1		25	65.5	77.4
	Community Relations		Leadership Ind	ependence			Bloomberg So	one	62.4	7.4		21	27.8	5.7
			CEO Duality				Y/N		92.8	Majority No)	25	67.9	Majority No
Refreshment														

Sources: Company Data, Independent Capital Group AG, Bloomberg, Refinitiv, Sustainalytics, MSCI



THANK YOU FOR YOUR TRUST

If you require further details about the sources we used, please feel free to get in touch with us.

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