

#### **Industrial Metals Champions Fund**

## The Case for Metals We live in a material world



#### **Executive Summary**

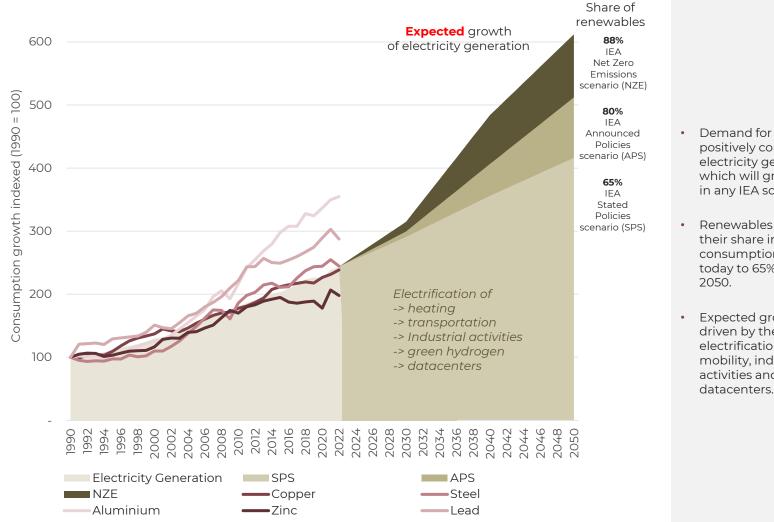
- Electricity demand to grow substantially in any given Scenario by the IEA
- Metals demand tend to go hand in hand with electricity production
- Electricity mix of the future to be more reliant on renewables
- Renewable energy is significantly more metals intense per KWh as traditional fossil based
- Grids are not remotely ready for a more complex energy system a deeply underestimated trend
- Muted capex response by the industry so far
- Timeline to bring a new mine into production can take decades
- All the while most metals are expected to be in a deficit by end of the decade
- Commodities are poised to enter a new Supercycle driven by the ongoing energy transition
- Mining equities are in a sweet spot, meaning they are undervalued, profitable and healthy



### The Road to Green



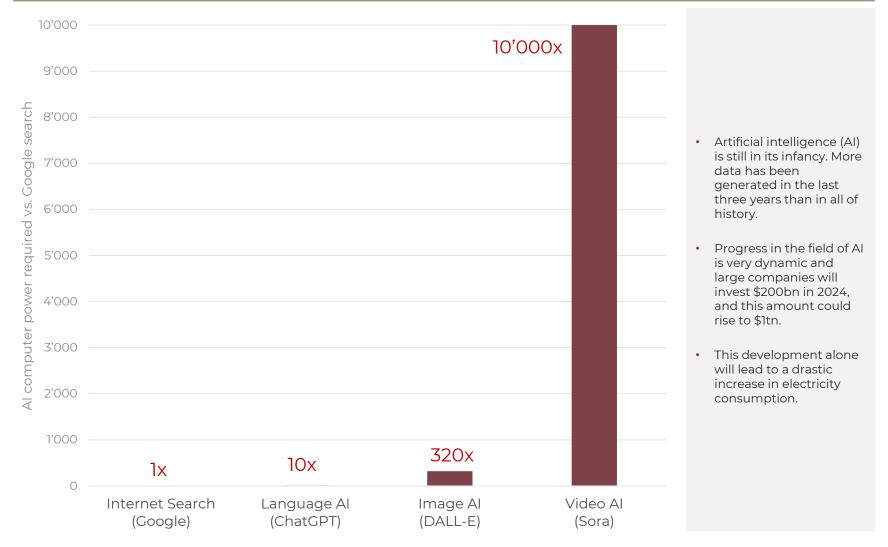
#### Metals demand is positively correlated with electricity generation



- Demand for metals positively correlates with electricity generation, which will grow strongly in any IEA scenario.
- Renewables increase their share in energy consumption from 30% today to 65%-88% in
- Expected growth is driven by the electrification of heating, mobility, industrial activities and

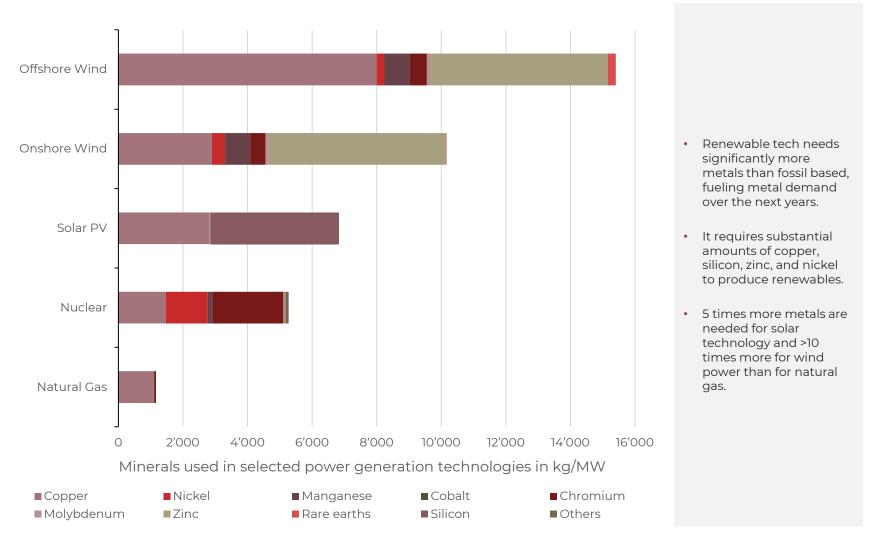


#### Al datacenters are booming and are dramatically more energy-intensive



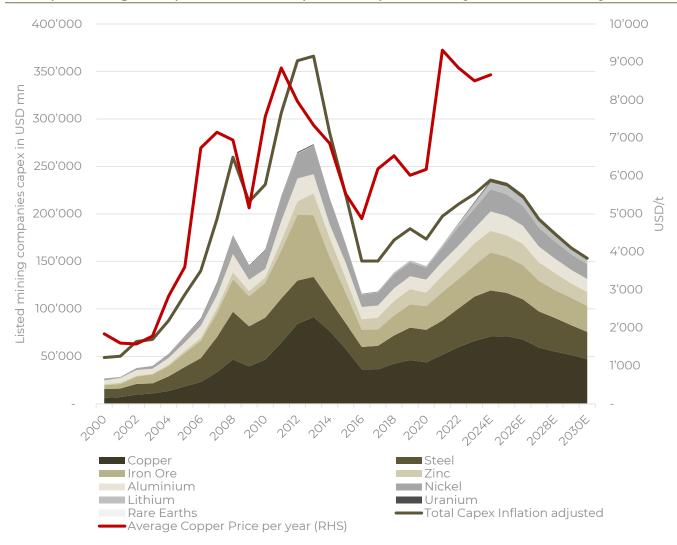


#### Renewable tech need significantly more metals than fossil based





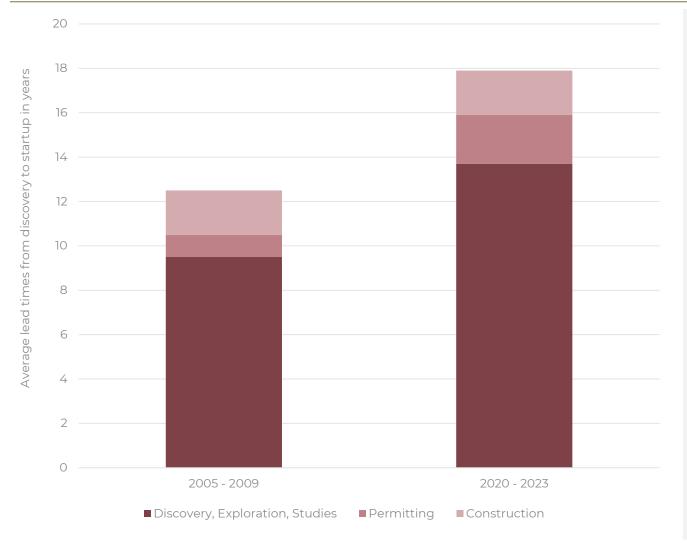
#### Despite higher prices no capex response by the industry



- Despite higher prices, mining companies' capex do not increase.
- Markets are currently well balanced because of CAPEX allocation decisions made a decade ago
- To prevent commodity markets entering in a structural deficit, CAPEX should have been or be allocated – something which didn't happen yet.
- Investors need to distinguish between growth and maintenance CAPEX, with the latter comprising most of recent CAPEX allocation programs due to aging assets and declining grades (for metals) or depleted rock (shale oil).



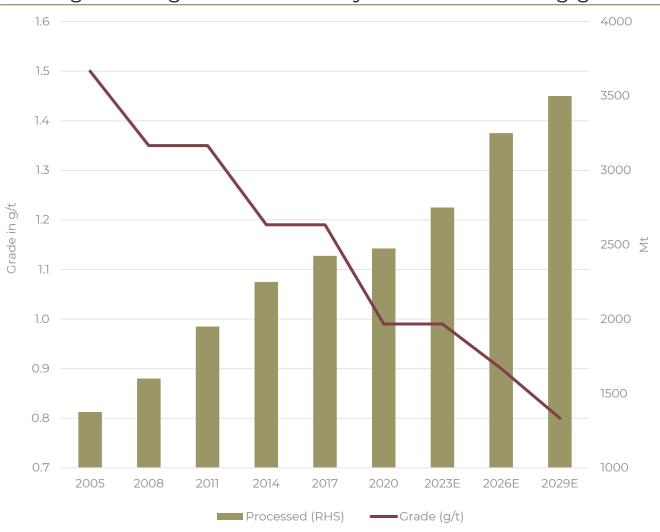
#### It takes a long time to start up a mine, and longer and longer



- Bringing a new mine into production now, can take decades.
- Discovery, Exploration, Studies phase and Permitting phases drag on.
- Delays in starting up a mine can cause significant supply gaps.
- Currently, buying a project is cheaper than building one. This presents an opportunity for investors (M&A wave), but it does not address the issue of insufficient new mines.



#### The big challenge for the industry are the decreasing grades

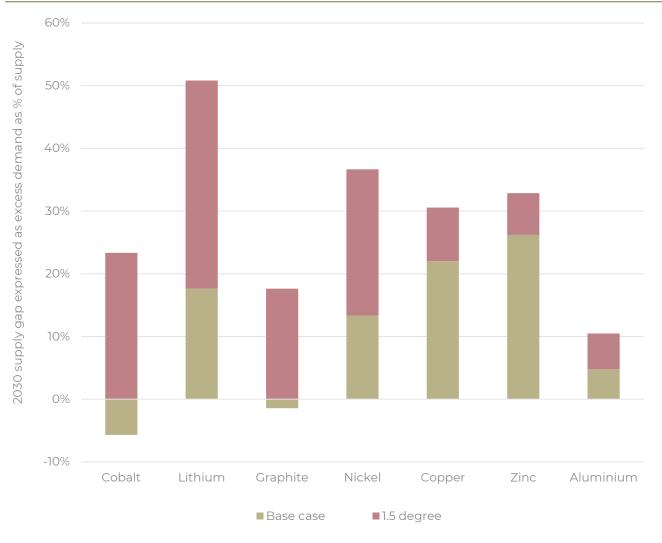


- Decreasing grades pose a major challenge for the mining industry. Aging assets combined with lower grades make mining more complex, requiring deeper excavation and more material to maintain the same level of production.
- Most large-scale mines that produce the majority of metals have a long history of production, suggesting that this problem could worsen in the future.

Sources: Bloomberg, ICG database



#### By decade's end, supply gaps for most metals will emerge



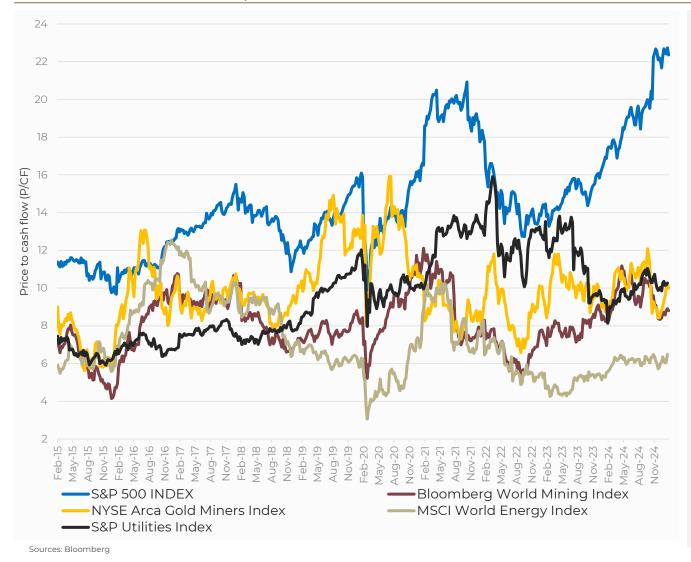
- The supply gaps in the 1.5-degree scenario are larger than in the base case, highlighting the increased need for metals used in renewable energy.
- Current energy sources not only need to be replaced, but new infrastructure must also be built to meet the expected surge in demand.
- Even in the base case, the supply gaps by 2030 remain striking.
- Price increases are to be expected in both scenarios.



### Sweetspot for Equities



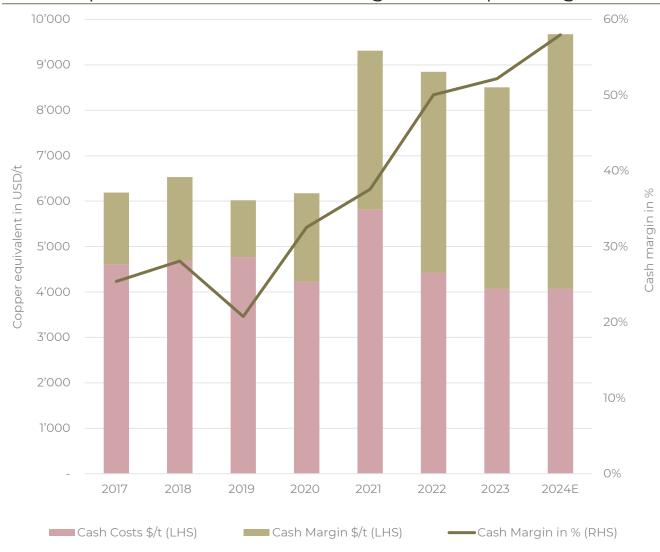
#### Natural Resources Equities with an attractive valuation



- Price to cash flow (P/CF) ratios of mining companies are considerably lower than the broad market, reflected by the S&P 500 Index.
- A low P/CF constitutes an attractive valuation multiple for the mining industry.
- ESG portfolio constraints are among the causes for the undervaluation, even though renewables require metals production.
- A trend which is observed to be reversed as large money managers coming back into the sector



#### Sweet spot for Miners as cash margins are expanding

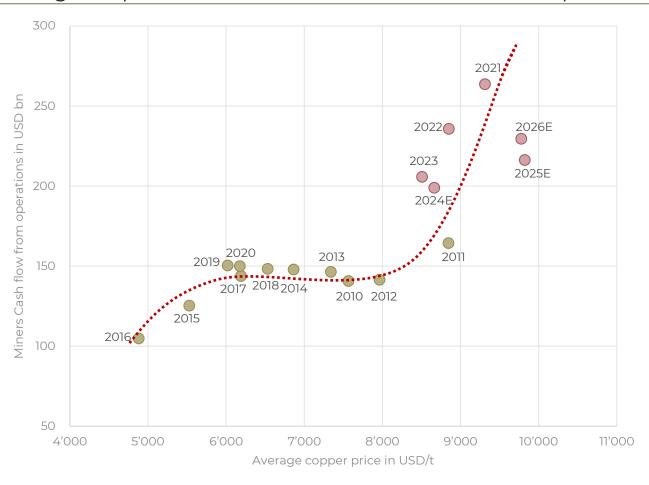


- Cash costs per ton decreased in the past two years, while cash margin in \$ per ton increased substantially.
- As a result, the percent cash margin continuously rises since 2019 from 20% to over 50%.
- With the containment of cost inflation, the expectation is for this trend to endure.
- A period of margin expansion, characterized by rising realized prices and declining costs, is regarded as the sweet spot for commodity firms.

Sources: Bloomberg, ICG, ICG Database



#### Mining companies are now much more efficient and profitable



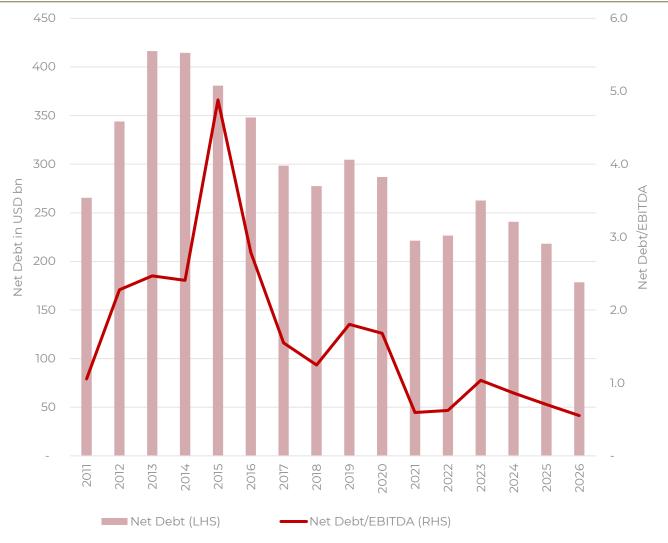
- Miners cash flow from operations remained relatively constant in the 2010s, even though copper price decreased remarkably in the second half. This indicates efficiency gains.
- The period from 2021 2026E shows a trend towards higher cash flows from operations and copper prices.
- Mining companies are much more profitable today, a circumstance likely to continue.

- Miners Cash Flow from Operations vs. Copper Price from 2010 2020
- Miners Cash Flow from Operations vs. Copper Price from 2021 2026E

Sources: Bloomberg, ICG, ICG Database



#### Natural Resource companies reduced debt by over half and are now healthy



- Aggregated net debt for Miners and Energy Companies continuously decreased by more than half over the past decade.
- Similarly, net debt / EBITDA decreased, too, bringing miners in a healthy financial position.
- The lower gearing is expected to continue in the next 3 years, in line with cash flow expectations.



#### Commodities initiating a new supercycle



- Commodities follow super-cyclical path, driven by large infrastructure booms (CAPEX booms), lasting for many years.
- The current energy transition boom with its high demand for commodities initiates a new supercycle.
- Consequently, commodity prices rise and drive profits of producing companies.

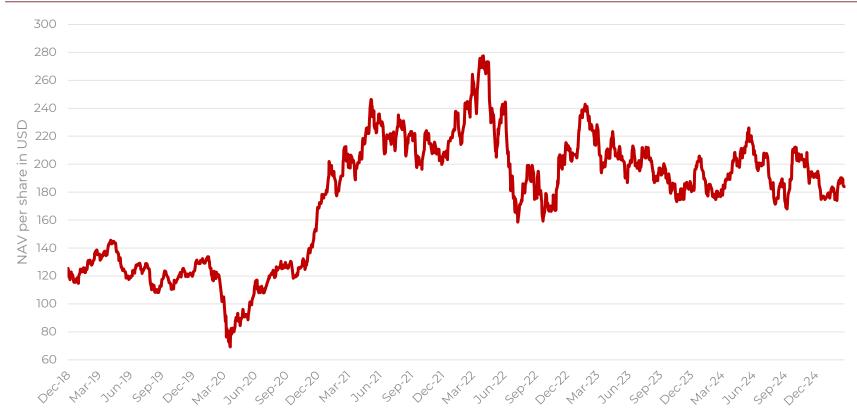
Sources: Bloomberg, ICG, ICG Database



# Industrial Metals Champion Fund (IMC)



#### IMC – Very long track record and high upside beta to miners



IMC share classes	MTD	YTD	1 Year	2 Years	3 Years	4 Years	5 Years	CY2024	CY2023	CY2022	CY2021	CY2020
Institutional (C)	2.9%	5.4%	4.2%	-12.8%	-23.6%	-11.3%		-10.9%	0.3%	-5.1%		
Retail (A)	2.9%	5.3%	3.6%	-13.9%	-25.0%	-13.4%	68.5%	-11.4%	-0.3%	-5.7%	21.6%	45.0%
Percentile scoring to peers*	78%	59%	32%	27%	30%	44%	88%	22%	52%	59%	85%	65%

<sup>\*</sup>Percentile scoring relative to peers reflects the IMC performance in comparison to Metals & Mining peers. A higher percentile indicates better IMC relative performance. Full list of peers available upon request.



#### IMC - Transparency

All 25 holdings	IMC
BOLIDEN	4.8%
SILVERCORP METALS	4.6%
LYNAS RARE EARTHS	4.3%
STEEL DYNAMICS	4.2%
VALE SA	4.2%

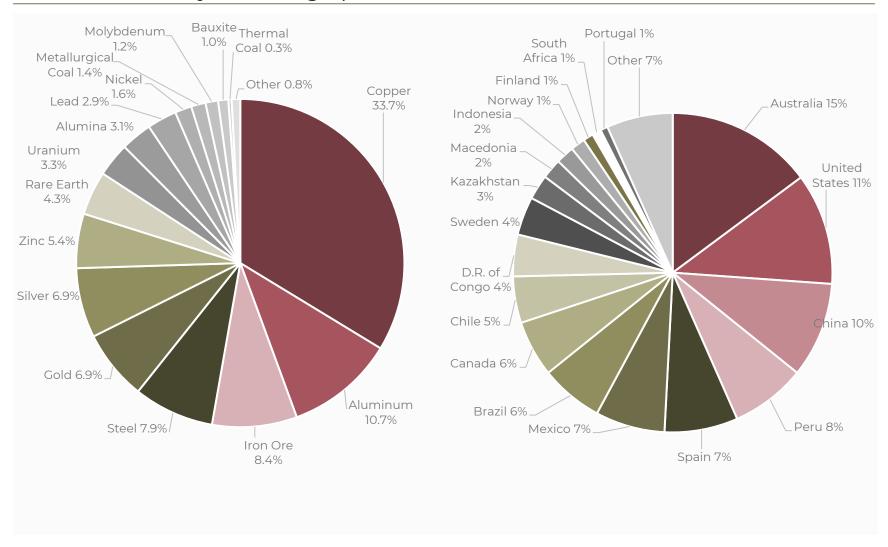
only for investors

Financials	IMC
Number of holdings	25
Market cap	\$25bn
P/B	1.9x
P/Cash flow	12.2x
EV/EBITDA 2025E	7.1x
EV/EBITDA 2026E	5.6x
P/E 2025E	15.5x
P/E 2026E	11.3x
EBITDA margin 2025E	38%
FCF yield 2025E	6.2%
FCF yield 2026E	7.6%
Dividend yield	2.6%
Net debt to equity	13%

Operating (weighted average in Copper Eq.)	IMC
Production	900 ktpa
Copper share in % of total production	33.7%
Production growth CAGR 2024-2028E	2.9%
Reserve life 2P	34 years
Inventory depth	54 years
Cash costs	\$4'404/t
Cash margin	58%
Reserve valuation (EV/2P reserves)	\$1'513/t
Resource valuation (EV/total resources)	\$486/t
Operated assets	69%
Insider ownership	10.7%



#### IMC - Commodity and Geographical Mix





#### IMC - How to invest

Fund Name	ICG Umbrella Fund - Industrial Metals Champions Fund
Legal status	Liechtensteiner UCITS contractual fund
Launch date	April 2018
Fund size	USD 25 million
Custodian	LLB Liechtensteinische Landesbank AG
Administrator	Accuro Fund Solutions AG
Auditor	PricewaterhouseCoopers AG
SFDR Classification	SFDR Article 8

Share classes	A	В	С	D	F		
Currency	USD	CHF	USD	CHF	USD		
Distribution	Accumulating	Accumulating	Accumulating	Accumulating	Accumulating		
Bloomberg ticker	GATNTRA LE Equity	GATNTRB LE Equity	GATNTRC LE Equity	GATNTRD LE Equity	GATNTRF LE Equity		
ISIN	L10382154354	LI0382154693	LI0580310303	LI1121337953	LI1205086088		
Valora	38215435	38215469	58031030	112133795	120508608		
Management fee p.a.	1.20%	1.20%	0.60%	1.5%	2.0%		
Min. subscription	USD 1 million	USD 1 million	USD 5 million	USD 500'000	One share		
Trading	Daily, no lock-up, no redemption fees						



#### Conclusion

- In any expert's forecast, the anticipated increase in global electricity demand will necessitate significant amounts of yet-to-be-discovered and produced metals
- Commodity cycles typically unfold over extended periods, and it seems, the one we are likely entering, has only just begun
- Mining companies have optimized their business models, currently operating at high profitability levels even with prevailing commodity prices and still are exceptionally cheap
- A period of expanding margins combined with bargain stock prices presents a significant investment opportunity for long-term-oriented investors
- Our investment strategy emphasizes rigorous fundamental analysis to identify standout performers, or «Champions»

#### The ideal time to enter the sector is now!



# Independent Capital Group AG (ICG)



#### Investment Vehicles - Road to Green

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ICG Investment Strategies Figures as per 24.02.2025	AuM	YTD	1 year	2 years	3 years	4 years	5 years
<b>Energy</b> Champions Fund	\$23m	2.6%	-7.8%	-1.3%	5.2%	61.7%	65.6%
Scoring to Peers		57%	10%	43%	52%	76%	72%
Industrial Metals Champions Fund	\$25m	6.0%	4.8%	-12.4%	-23.2%	-10.9%	69.4%
Scoring to Peers		59%	32%	27%	30%	44%	88%
Crucial Minerals Certificate	\$5m	2.3%	-1.4%	-14.0%	-17.3%		
<b>Precious Metals</b> Champions Fund	\$9m	17.0%	63.1%	63.8%	30.5%	27.9%	
Scoring to Peers		33%	59%	76%	81%	65%	
Nuclear Comeback Certificate	\$5m	-4.3%	-1.4%				
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Clean Power Champions Fund	Project	-0.3%	-4.8%	-11.4%	-12.5%	-0.7%	45.9%



#### Independent Capital Group AG

- Independent Capital Group AG (ICG) operates through two distinct business units.
- The headquarters, based in Zurich, specializes in family office services, while the Basel branch is dedicated exclusively to energy transition investments.
- Since 2013, ICG has been regulated by the Swiss Financial Market Supervisory Authority (FINMA), ensuring compliance and transparency in its operations with the FINMA license: Verwalter von Kollektivvermögen.
- ICG is fully privately owned by Swiss entrepreneurs, including Dietrich Joos, who leads the Basel branch.
- The firm's clientele consists of institutional investors, select high-net-worth individuals, and their advisors.
- ICG Basel's asset management team (ICG Basel) is focused on investments aligned with the "Road to Green," capturing the shift from traditional fossil-based energy to clean, renewable power.
- Their investment strategy seeks to capitalize on undervaluation and future opportunities within the energy transition space.
- ICG Basel follows a systematic, fundamentals-driven approach to maximize long-term, risk-adjusted returns for its clients.
- · Historically, ICG Basel, formerly known as Gateway Capital Group, joined ICG in 2014 to leverage the firm's FINMA license.
- Gateway Capital Group AG, a boutique investment firm founded in the late 1990s, launched its first product—the Gateway Natural Resources Fund—in 2004. The same experienced team has been managing commodity-related investment solutions for nearly 20 years.
- All of ICG Basel's investment solutions consistently rank in the first quartile of their respective peer groups, reflecting the firm's commitment to delivering superior performance.



BASEL
Asset
Management

Sternengasse 21 CH-4051 Basel



ZURICH Family Office

Waldmannstrasse 8 CH- 8001 Zurich



#### Decades of expertise



**Dietrich Joos**Founder
40 years in finance
26 years in commodities



**Pablo Gonzalez, CFA**Senior Portfolio Manager
23 years in finance
18 years in commodities



Cyrill Joos
Portfolio Manager
17 years in finance
14 years in commodities



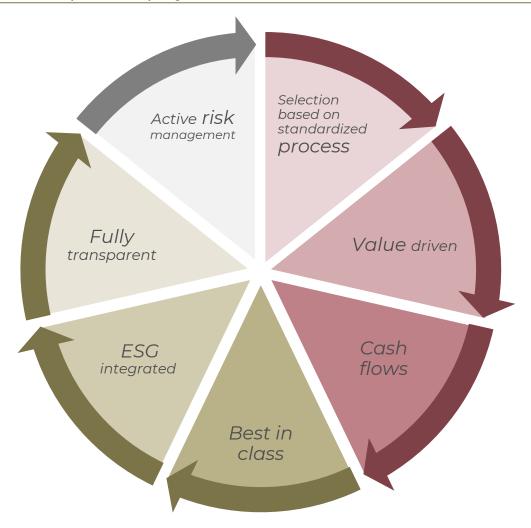
Manny Weiss
Advisor
30 years in finance
50 years in commodities

Same investment team for almost 20 years

- Demonstrated enduring success in commodity futures and equities since 2004, showcasing a proven long-term track record.
- Uniquely positioned as the exclusive commodity-focused boutique in Switzerland, pioneering strategies employing a distinctive "bucket approach" within energy, industrial metals, precious metals and utilities sub-sectors.
- Established expertise spans across all market phases, adeptly navigating both booms and busts.
- Managing the sole oil & gas equity fund in Switzerland for over a decade, with a distinguished track record exceeding 10 years.
- Holds the longest-standing track-record in industrial metals-focused investment vehicles, capturing the transformative megatrend of the energy transition and its metal implications since 2018.
- Houses over a decade's worth of comprehensive data in an in-house database, empowering the crafting of bespoke investment solutions tailored for family offices and sophisticated investors (e.g., the Crucial Minerals Certificate or Nuclear Comeback Certificate).
- Boasts an exciting pipeline of rigorously back-tested strategies primed for deployment, including a comprehensive suite ranging from long-only or long-short commodity strategies to the Clean Power Champions Fund.
- Embraces a succinct investment philosophy, centering on concentrated yet diversified portfolios.
- Adopts a sound investment approach adaptable to any sector or theme.
- Distinguishes itself with a proprietary "Alpha Scorecard" tailored for subsectors such as base and precious metals, steel, aluminum, uranium, oil & gas, and power.
- Prioritizes proven expertise and track record, deliberately excluding exploration or development companies from main strategies to mitigate investor risk.
- Leverages unique and proven risk management methodologies, incorporating internally developed "country risk factors" and "commodity risk factors" across all investment strategies.
- Operates with a lean organizational structure, facilitating seamless scalability without requiring additional manpower in the investment approach.
- Equipped with a seasoned team prepared to navigate and capitalize on the nascent commodities super-cycle.

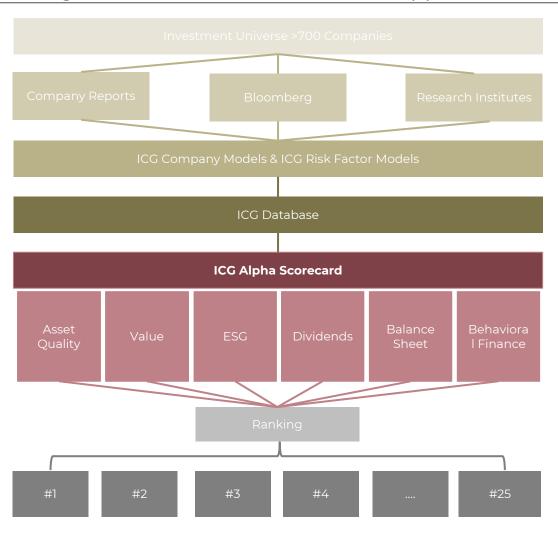


#### Coherent investment philosophy





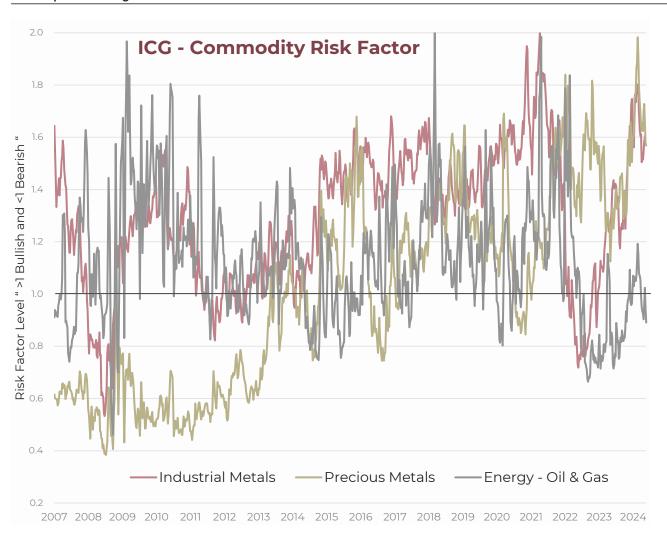
#### Resulting in a fundamental investment approach



- Producing companies with a free-float adjusted market cap of >\$100mn
- Sourcing of relevant operational data (yearly) and financial data (quarterly)
- Modelling and standardization of company data and other relevant data
- Feeding into proprietary database
- Aggregating data from database and other sources
- Calculation and categorizing of data
- Allocating points to different factors (>100 factors) that are mainly dynamic
- Weekly update of ICG Alpha Scorecard
- Aggregating points into a ranking
- Unemotional and systematic investment decision based on the ranking



#### Proprietary risk factor model to measure the sentiment of each commodity



- ICG developed a risk factor model to define the current attractiveness of every commodity based on different fundamental and technical dynamic factors.
- This can also be aggregated to subsectors like industrial metals, precious metals and energy.
- The risk factor model shows "Bullish > 1.0x and Bearish < 1.0x" and according to that the we adjust the exposure and market risk to each investment strategy.



#### Proprietary risk factor model to measure geopolitical risk

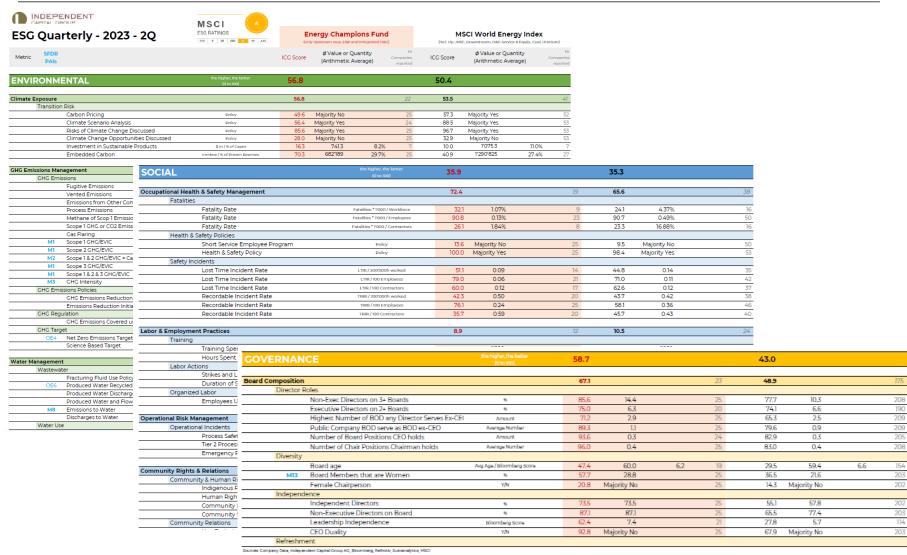
Geo	political Risk Factor	
1	Liechtenstein	89.64
2	Denmark	88.13
3	Germany	86.86
4	Norway	85.92
5	Sweden	85.91
6	Monaco	85.78
7	Singapore	84.95
8	Switzerland	84.67
9	Ireland	84.50
10	Finland	84.45
11	Hong Kong	84.42
12	Japan	83.13
13	Iceland	83.03
14	Netherlands	83.03
15	Austria	83.00
16	Australia	82.57
17	Canada	81.95
18	New Zealand	81.36
19	Belgium	81.23
20	United Kingdom	80.55
21	United States	80.25
22	Malta	79.74
23	France	79.13
24	Luxembourg	78.76
25	Czech Republic	77.80
26	Taiwan	77.27
27	Botswana	76.10
28	South Korea	75.08
29	Slovakia	74.93
30	Portugal	74.65

Geo	political Risk Factor	
215	Iraq	40.01
216	Malawi	39.22
217	Liberia	39.15
218	Nigeria	38.94
219	Mozambique	38.58
220	Bolivia	38.56
221	Guinea	38.17
222	Ukraine	37.98
223	Guinea Bissau	37.75
224		37.48
225	Lebanon	36.87
226	Congo	36.84
227	D.R. of Congo	36.36
228	Mali	35.71
229	Yemen	35.66
230	Pakistan	34.45
231	Sudan	34.13
232	Afghanistan	34.12
233	Zimbabwe	34.05
234	Chad	33.29
235	Myanmar	32.66
236	Syria	32.46
237	Burundi	32.45
238	Niger	31.50
239	Venezuela -	30.18
240		28.72
241	Palestine	28.33
242		27.58
243	Haiti	27.34
244	Central African Republic	26.96
245	Somalia	25.09

- ICG developed a model utilizing data from a diverse range of sources, incl. multilateral institutes, NGOs, think tanks, government agencies, polling organizations, insurance & commodity trading finance companies.
- This model considers various geopolitical factors affecting a country, encompassing financial, economic, social, and political issues. Additionally, it accounts for supply chain risks, transparency, money laundering, corruption, peace, ESG, sustainable development goals, investment attractiveness, digital attention and data sourced from reputable and social media.
- This factor is integrated into every company and weighted based on their production or asset locations.



#### Sustainability – We publish quarterly ESG reports with >150 criteria





#### THANK YOU FOR YOUR TRUST

If you require further details about the sources we used, please feel free to get in touch with us.

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